



Term definitions

Please refer to the following definitions when responding to the questions on the survey:

TERM:	DEFINITION:
Not at all	This does not happen in our organization
Occasionally	We sometimes do this, but it's not something that occurs consistently
Clear	Some groups do this in a well-defined way, but it's not often replicated.
Replicated	<p>We have a PROCESS to get to scale: We do this consistently throughout our organization, but could do it better. There is a defined process to reproduce a concept/process/solution across the organization, even though scale may not have been achieved yet. It means the process has been put into practice methodically in multiple areas of the nonprofit. Some organizations replicate through geographies, others across thematic areas, yet others do it by sources of funds. Replication is similar to the concept of "roll-out framework" in IT.</p>
Better	<p>We have a CULTURE to get to scale: We continuously improve using data feedbacks across our nonprofit</p>